

2011 Events Coming Up...

Mar 10

Main Event /
Fight Night XX
6:30pm, San Antonio
Convention Center
Title Sponsor:
Bury+Partners

Apr 26

Vision 2050 Airport Plan
Speaker: Frank Miller,
COSA Aviation Director
7:30 a.m., Petroleum Club
Sponsor: Jacobs

May 11

TREC Ethics MCE (3 Hr)
Speaker: Doug Becker
RECSA members only
7:30am, Petroleum Club
Sponsor Available

RECSA is proud to represent the industry that:

- Employs over 142,000 people in San Antonio.
- Has an economic impact of \$25.8 billion.
- Is the 2nd largest economic generator, second only to the healthcare industry.
- Has a local payroll of \$5.6 billion each year
- Generates nearly \$196 million in local tax.



RECSA President's Message

By: **Silvia G. Gangel, CCIM**
2011 President

Over the past twenty years, The Real Estate Council of San Antonio has steadily grown to become the real estate development industry's primary advocacy organization in San Antonio. Lobbying for our members at a local and state level on real estate development issues, RECSA has become the strongest voice promoting our industry. As we start this year celebrating our 20th anniversary, I am excited and look forward to my commitment of leading our organization as your 2011 President.

As we continue facing the threat of challenges carrying over from last year, we realize there are many important issues on the horizon at the State level. The 82nd State Legislative Session promises to be full of critical real estate regulatory challenges, i.e., Private Property Rights protection, Margin Tax reform, Mandatory Sales Price Disclosure, Transportation, Eminent Domain, and many other issues of great significance to our real estate industry. Our joint efforts with The Real Estate Councils of Texas and other organizations have allowed us to have a strong presence at a state level. Our lobbyist in Austin, Mignon McGarry, has done a tremendous job keeping us informed.

At the local level, the big picture presents many important regulatory issues that can affect new development in our City. It is one of our goals to promote growth and advocate for San Antonio to become an attractive place to develop new businesses while building on our existing economic base. New development will stimulate our economy and create new jobs.

It is a blessing to have a number of committed RECSA members actively participating in Board appointments, stakeholder committees and task forces voicing our industry position. We intend to continue this trend in 2011 of encouraging initiatives that will facilitate the real estate development process in San Antonio. Last year, thanks to the leadership of our past president Brenda Kelly Rowe, we were able to strengthen relationships that opened lines of communication and facilitated interaction with Staff and City Officials. That alone was a tremendous force in moving things forward when facing development issues. We thank Brenda for agreeing to continue her involvement on our Executive Committee and chairing our newly formed Economic Development Committee during 2011.

Many thanks in advance to all of our very qualified Executive Committee members who will contribute to many of the upcoming decisions our organization will make. Many thanks as well to Executive Director Martha Mangum and her staff and to every member who participates in our programs. The commitment of each one of you assures us a successful year ahead.

As a member of our organization, I urge you to remain involved voicing your opinion and concerns on industry-wide issues as well as providing us with your input and feedback on local and state development issues. Lastly, I thank the members for your continued participation and financial support. I look forward to an exciting and successful year ahead.

Welcome New Members

*We are pleased to
announce the follow-
ing new members:*

PATRON

CORPORATE *Assessment Technologies*

John Pelayo

INDIVIDUALS

Omar David Guerra

Bebb Francis

Mark Schwarz

**Thanks to all of
our renewing
members!!!**

Contact
Membership Chair
Glenn Barton,
Stewart Title,
341-8861, if you are
interested in joining
RECSA.

Government Affairs Update

By: George Peck, Vice President – Government Affairs

Well, I have volunteered for another year as the Vice President, Government Affairs with the Real Estate Council. You would think after last year I would have hidden from Martha, but with the help of Steve Hanan she conned me into another term. In addition, the Legislative Session is this year and you really haven't lived until you closely follow one of those. All kidding aside, I really enjoyed my term last year and didn't have to think twice before accepting the nomination to serve again in 2011.

This year promises to be filled with as much, or more, fun and excitement on the Government Affairs front as last year. We had our yearly Government Affairs meeting on Wednesday February 2, 2011 at the Petroleum Club to talk about the committee format and discuss the list of 2011 issues. For those of you that could not attend, let me reiterate - the Government Affairs Committee does not meet on a regular basis. We will only meet as an entire group under special circumstances. Most information will be relayed via email. When an issue arises that needs our attention, we will ask for volunteers to form a subcommittee which will meet with the appropriate agency and/or individuals to ensure the issue is addressed as best we can. We do meet quarterly with SAWS and CPS to discuss process and any issues that may arise. In addition, the Development Process Task Force (DPTF) meets the second Friday of every month at the One Stop Center. The purpose of this meeting is to discuss and address process issues with Planning, Devel-

opment Services, Public Works and any other agency with which we may be having an issue. Some of the biggest issues we have in front of us so far this year include, Vested Rights, City of San Antonio FILO and storm water ordinance revisions, Bexar County flexible pavement design criteria changes, the continued divergence of rules and regulations between COSA and Bexar County, COSA Sector Plans and EAA water quality regulations. In addition to those items, we will continually be monitoring the 2011 Legislative Session, the Southern Edwards Plateau Habitat Conservation Plan and the May 2011 City Council Elections. Many of these issues in the forefront for 2011 will be discussed at the DPTF meetings. I highly encourage anyone with a vested interest in these issues to attend this meeting on a monthly basis as it is a great forum to discuss your issues and ideas and a great way to keep up to date on the current rules and regulations.

Again, I look forward to serving as your Vice President Government Affairs for the upcoming year. Please remember, we need volunteers throughout the year to help out on various committees and to meet with agencies as issues arise. Without your help, we cannot stay on top of all the new and changing rules and regulations so if you have the availability and the knowledge to be able to help, please let Martha or me know. The more volunteers we have the easier it is for all of us to protect our rights and interests in the real estate development industry here in San Antonio.

MARK YOUR CALENDAR!

Plan now to attend these meetings!

RECSA – GSABA – CPS Quarterly meeting

Wednesday, March 2, 2011, 9:00 a.m.
CPS Green Mountain Road office
17281 N Green Mountain Road

Development Process Task Force meeting

Friday, March 4, 2011 (first Friday only in March), 9:00 a.m.
Friday, April 8, 2011, 9:00 a.m.
Development & Business Service Center
Training Rooms A & B
1901 S. Alamo

RECSA – SAWS Quarterly meeting

Wednesday, April 6, 2011, 10:00 a.m.
SAWS Customer Service Building, Room C137
2800 US Highway 281 North

Mark Your Calendar!!!

Main Event XX - Fight Night

**Thursday, March 10, 2011
Henry B. Gonzalez
Convention Center**

****Ballroom A****



Event Chairman:

Kim Ghez, Presidio Title Company

Auction Chairman:

Brian Biggs, Frost Bank

**A Presentation of
The Real Estate Council of San Antonio
and Title Sponsor**



Leaders of the Real Estate Community

Featuring: *Brenda Kelly Rowe, Bury+Partners*

A figure of grace and poise, soft spoken and well informed on real estate industry issues, Brenda Kelly Rowe recently led the Real Estate Council through a challenging 2010. To no surprise she stood firm on issues such as vested rights, the tree ordinance revisions, amongst numerous other legislation that impact the livelihood of our business.

Originally from Allentown, PA, Brenda began her interest in engineering from the encouragement of her high school Physics instructor who saw that she had the aptitude for the subject matter. In 1986, she graduated with honors from Penn State with a Civil Engineering degree.

After obtaining her bachelors, Brenda went to work for the Federal Highway Administration in DC and stayed with them for 8 years. During that time she was married and in 1993 her son, Michael, was born. She and her family moved to San Antonio shortly thereafter where she consulted doing forensic engineering.

Once Brenda settled her roots in San Antonio, she began working for Baker Surveying and Engineering and then moved to

Carter Burgess where she led a team of civil engineers and promoted business development. While juggling her career and volunteering for real estate industry organizations, Brenda had become a single mom and still found time to actively support all of Michael's activities. In 2004, Brenda married Louis Rowe, who is also in the industry and actively supports her in her endeavors today.

Brenda is now a Senior Vice President at Bury + Partners Engineering and coordinates their Business Development. She is our RECSA Economic Development Committee Chair and takes every opportunity to stay active in promoting our industry beliefs. Outside of her daily routine, she does all that she can to support what she considers one of her greatest accomplishments, her son, Michael, who is a sophomore at A&M University.

We want to thank Brenda for her continued and successful efforts in mentoring young engineers and providing opportunities for them to succeed. She frequently works behind the scenes and actively speaks to tackle our industry concerns and is active on numerous committees volunteering her time. We thank you for being such an asset to our industry.



Up and Coming Leaders

Featuring: *Ruth Jordan, Insite Architects*

As Partner and Senior Interior Designer at Insite Architects, Ruth Jordan is an active RECSA member and is a graduate of our Leadership Program. In addition to volunteering some of her time to help RECSA remodel its office space, Ruth is active in numerous industry organizations such as U.S. Green Building Council, CREW where she serves on the board as Advertising Director, International Interior Design Association where she has also served on their board, as well as a few other organizations.

A native of San Antonio, Ruth graduated from Texas Tech University in 2003 with a Bachelor degree of Interior Design. She had interned at Insite Architects as part of her college program and came back to join them in 2006 after she worked in Houston at PBK Architects who specializes in educational design.

She received her interior design license for Texas in 2007 and her LEED certification in 2008, both which were personal career goals of hers that she was able to accomplish prior to her 30th birthday. She was recently nominated and awarded the 2011 CREW outstanding New Member. This meant a lot to her as she

had been nominated and voted on by her peers and co-workers. Ruth says she was humbled to be remembered and to know that all of the work she had put into the organization was appreciated.

Ruth believes that to grow in business requires a good mentor who teaches you, challenges you and also provides encouragement. This mentor for her has been Marcia McKinley, who has been instrumental in Ruth's growth as an interior designer and as a professional woman in the industry.

Ruth wants to share with other young professionals, "Don't let anyone tell you that you can't do something solely based on your age. Continue to pursue what you dream, and before you know it, what once seemed out of reach is now well within your grasp. Strive to keep a strong balance between family and work, and keep God in the center of it all!"

We thank you, Ruth, for all that you do, and look forward to the great things you accomplish in the future.

Program Committee off to a Great Start

By: Rob Sult, USAA Real Estate Company, Program Chair

The 2011 RECSA Program Committee is off to an exciting start as it begins to plan a variety of current and topical subjects we hope our membership will find interesting and enlightening.

We began the year with the always popular Philip Barshop Founder's Award luncheon on January 27th, with Dr. Francisco Cigarroa, Chancellor of the UT Texas System, as our keynote speaker. Congratulations to Mike Hogan as the 2011 recipient! This is always one of the best attended events and a testimony to the legacy that Phil left on all of us in the business. Many thanks to Pate Engineers for underwriting this luncheon.

Continuing the momentum begun, on February 23rd, we were delighted to have City Public Services' new President & CEO, Doyle Beneby, with us. Doyle shared with us his vision and strategic objectives as he starts his tenure with us here in San Antonio, as well as his focus on economic development. We are also appreciative of CPS being our sponsor of this event! Thanks, CPS!

March ushers in the always popular Main Event/Fight Night

XX at the Convention Center on March 10. This marks our twentieth celebration of this festive and important fund raising event for the Council. Because it is the twentieth anniversary event, we have some special surprises in store for our guests. Kim Ghez, of Presidio Title, is this year's Chair. We're anticipating a star-studded event from Kim and her committee, and a big thank-you to our title sponsors, Bury + Partners!

April 26 will feature Frank Miller, City of San Antonio Aviation Director, with a report from the Vision 2050 – Airport Update. Thanks to Jacob Engineering for sponsoring this breakfast!

On May 11, the Education Committee, chaired by Tom Rohde, has arranged for Doug Becker to present the three hour MCE program on TREC Ethics, 7:30 a.m. at the Petroleum Club. Tom's committee is working on additional programs during the year that offer members MCE continuing education credits.

As always, if you want to participate on our committee and/or have a suggestion for an event, please call me, 641-8485 or Martha Mangum or Sylvia Cantu in the Council office, 804-1155.

RECs of Texas Lobby Day

RECSA representatives participated in the Real Estate Councils of Texas Lobby Day in Austin on February 22, 2011. Following a proclamation recognizing the statewide coalition and "Commercial Real Estate Development Day" in both the Texas Senate and House, attendees from each city met with their local delegation to discuss issues of concern for the upcoming session.



Pictured above are RECSA's attendees – seated, Scott Farrimond and Brenda Kelly Rowe; standing, Phil Crane, Martha Mangum, Michael Moore, Silvia Gangel and Dean Bundrick.

Congratulations to Michael A. Hogan



**2011 Philip M. Barshop
Founder's Award Recipient**



Join the Real Estate Council Today!

The Real Estate Council of San Antonio is the advocate for owners and professionals in the real estate industry, influencing action and supporting efforts to ensure a healthy economy and enhanced quality of life in the San Antonio area.

There are three levels of membership in the Council:

- Patron
- Corporate
- Individual

At each level, one can benefit from a wide range of services and opportunities for participation, including MCE credit opportunities, regular membership meetings and networking opportunities, bi-monthly newsletter and industry representation before legislative and regulatory bodies.

For more information about the Real Estate Council of San Antonio and its activities, contact the Council office at 210-804-1155.

RECSA Executive Committee

PRESIDENT:

Silvia Gangel
SiGa International

PRESIDENT ELECT:

Dean Bundrick
Orion Partners, Inc.

SECRETARY/TREASURER:

Pat McCaffrey
Presidio Title

VICE PRESIDENT/GOVERNMENT AFFAIRS:

George Peck
Civil Engineering Consultants

GOVERNMENT AFFAIRS:

Coy Armstrong
Bury+Partners, Inc.

Jane Feigenbaum
Metropolitan Contracting Company

Michael Schoenbrun
The Weitzman Group/
Cencor Realty Services

Rob Leonhard

Michael Moore

2010-2011 LEADERSHIP DEVELOPMENT:

Erin Mitchell
HomeSpring Residential Services

Phil Crane
Providence Commercial

2011-2012 LEADERSHIP DEVELOPMENT:

Greg Gibson
Baxter Southwest

Larry Heimer
Bury + Partners, Inc.

COMMUNICATIONS:

Erika Blythe
Land Development Solutions

COMMUNITY RELATIONS:

Eddie Smith
Swinerton Builders

PROGRAM:

Rob Sult
USAA Real Estate Company

EDUCATION:

Tom Rohde
Rohde, Ottmers, & Siegel Realty

MEMBERSHIP:

Glenn Barton
Stewart Title

ECONOMIC DEVELOPMENT:

Brenda Kelly Rowe
Bury+Partners, Inc.

AT LARGE:

Brian Biggs
Frost Bank

Gene Dawson, Jr.
Pape-Dawson Engineers, Inc.

Scott Farrimond
Farrimond Castillo & Bresnahan, P.C.

Steven Hanan
Hanan Development Co.

George Harcourt
Grub & Ellis

Barry Middleman
MDN Architects

Council Monitor Sponsorship Opportunities Available

Sponsorship Opportunities are available for all of the upcoming 2010 Council Monitor newsletters. If you are interested in sponsorship please contact: **Sylvia Pizzini-Cantu at the Council office, 210-804-1155.**

The Real Estate Council of San Antonio

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