



*Events
Coming Up...*

Nov 17

Due Diligence
at Petroleum Club
7:30 a.m.
Members Only
Sponsor: CDS / Muery
Services

Dec 7

Annual Government
Affairs Update
7:30 a.m.
Members Only
Sponsor: Kaufman &
Killen, Inc.

*RECSA is proud to
represent the
industry that:*

- Employs over 142,000 people in San Antonio.
- Has an economic impact of \$25.8 billion.
- Is the 2nd largest economic generator, second only to the healthcare industry.
- Has a local payroll of \$5.6 billion each year
- Generates nearly \$196 million in local tax.

RECSA Hosts 19th Annual Council Open At the Hyatt Hill Country Resort and Golf Club!

Over 125 players participated in the 2010 Council Open on October 4th at the Hyatt Hill Country Resort and Golf Club. Along with 18 holes of golf, the tournament featured great gifts, food, prizes and networking opportunities, followed by a fantastic Awards Dinner.

Our sincere thanks go to the sponsors and Golf Committee:

TITLE SPONSOR
Pape-Dawson Engineers, Inc.

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Kaufman & Killen, Inc.

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The Sabinal Group

Thanks to our 18th Annual Council Open Committee

CHAIR

Landon Kane and Craig Scott
First American Commercial Property Group

TOURNAMENT COMMITTEE

Paul Basaldua
Yantis Company

P.J. Crane
Providence Commercial

Stephen Gose
.Kimley-Horn and Associates, Inc

Melissa Lewis
Pape-Dawson Engineers.

Rick Littleton
R.L. Worth & Associates

Trey Weaver **Wayne Flores**
Adams & Polunsky

Welcome
New Members

We are pleased to
announce the follow-
ing new members:

PATRON

CORPORATE

Bain Medina Bain, Inc.
Pamela Bain

Ross Molina
Oliveros PC
David Oliveros

INDIVIDUALS

Thanks to all of
our renewing
members!!!

Contact
Membership Chair
Glenn Barton,
Stewart Title,
341-8861, if you are
interested in joining
RECSA.

Mark Your Calendar!!!

Main Event XX - Fight Night

Thursday, March 10, 2011
Henry B. Gonzalez
Convention Center

****Ballroom A****



Event Chairman:

Kim Ghez, Presidio Title Company

Auction Chairman:

Brian Biggs, Frost Bank

**A Presentation of
The Real Estate Council of San Antonio
and Title Sponsor**

 **Bury+Partners**
Consulting Engineers and Surveyors

Leaders of the Real Estate Community

Featuring: Larry Heimer



There is no doubt that when you meet Larry Heimer you get the immediate sense of a good man – humble and gentle in nature but a man not afraid to fight for a cause he believes in. Larry married at age 19 to his wife Paulette. They both went off to College Station to attend A&M University. Working to put himself through school he finished his engineering degree in three and a half years.

After graduating, Larry went into the Army for two years to fulfill his commitment since he had been in the Corp of Cadets – to “earn his \$100 per month” as he jokingly stated.

In 1977, after serving in the Army, Larry joined a small firm of Hallenberger Galindo and stayed with them for 10 years. That is where he got his start of working on large projects such as the 6,500 acres of Stone Oak. The economy came to a halt in the late 80’s and people were beginning to be laid off right and left. He realized the potential to work with the public sector and started working for Vickrey & Associates where he stayed for 8 years. Bury & Partners came to San Antonio in 1996 and offered Larry an opportunity to help open their office. He took it and has been with the firm ever since.

Larry recalls the tough times that San Antonio and the nation have seen but is “grateful to be in San Antonio.” “The times may be tough but are nothing compared to the rest of the nation. San Antonio doesn’t have the fastest growth, but it is steady. We go through these ups and downs, and I’m grateful to be where I am,” he said. He believes that being involved in the community in quality organizations like the Real Estate Council is important. “That is why we have so many of our young professionals at Bury getting involved. It makes a difference.”

“My greatest life achievement is being able to raise my three children and have a wonderful family – even with all of the hours required of my work and the ups and downs of the economy over the years. And my greatest achievement is work is having an opportunity to help run a solid organization like Bury. I am able to work with some great team members. We have grown steadily over time and have some great projects which we have had an opportunity to engineer.”

Larry served as the Real Estate Council President in 2007 and lead us and fought for us through the growing pains with new ordinances and legislation which greatly impact our industry today. Thank you, Larry, for all that you have done and continue to do.

RECSA Announces the 2010-2011 Leadership Development Program Class

Alamo Title Company, Brandon Clementson
Bartlett Cocke, L.P., James Caraway
Birnbaum Property Company, Andrew Polunsky
Brown & Ortiz, P.C., James Griffin
Bury+Partners, Inc., Preston Moczgamba
Compass Bank, Eric Reblin
Coyle Engineering, Inc., Russell Yeager
D. Ansley Company, Inc., David Aycok
Davidson Gill, Richard Gill
Drake Commercial Group, Travis Bauer
Drenner & Golden Stuart Wolff, LLP, Bryon Wilem
First American Commercial Property, Mellick Sykes
Galaxy Builders, Ltd., Neilesh Verma

Goetting & Associates, Inc., Daniel Otto
Holliday Interests, Robert Webb Sellers
Jackson Walker L.L.P., Jordan Smith
Joeris General Contractors, Ltd., William Nelson
Kaufman & Killen, Inc., Ashley Farrimond
Kudela & Weinheimer, Audrey Rocha
Lyda Swinerton Builders, Inc., Jason Boeker
Pape-Dawson Engineers, Inc., Jim Welch
Rehler, Vaughn, & Koone, Inc., James Polonis
Transwestern Commercial Services, Scott Wolff
United Commercial Realty, Inc., Kevin Manner
USAA Real Estate Company, Jonathon Miller



Join the Real Estate Council Today!

The Real Estate Council of San Antonio is the advocate for owners and professionals in the real estate industry, influencing action and supporting efforts to ensure a healthy economy and enhanced quality of life in the San Antonio area.

There are three levels of membership in the Council:

- Patron
- Corporate
- Individual

At each level, one can benefit from a wide range of services and opportunities for participation, including MCE credit opportunities, regular membership meetings and networking opportunities, bi-monthly newsletter and industry representation before legislative and regulatory bodies.

For more information about the Real Estate Council of San Antonio and its activities, contact the Council office at 210-804-1155.

RECSA Executive Committee

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Brenda Kelly Rowe

PRESIDENT ELECT:

Silvia Gangel
SiGa International

SECRETARY/TREASURER:

Pat McCaffrey
Presidio Title

VICE PRESIDENT/GOVERNMENT AFFAIRS:

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2010-2011 LEADERSHIP DEVELOPMENT:

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COMMUNITY RELATIONS:

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MEMBERSHIP:

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Scott Farrimond
Stumpf & Farrimond, P.C.

Steven Hanan
Hanan Development Co.

Larry Heimer
Bury+Partners, Inc.

Chris Lindhorst
DR Horton

Rob Sult
USAA Real Estate Company

Council Monitor Sponsorship Opportunities Available

Sponsorship Opportunities are available for all of the upcoming 2010 Council Monitor newsletters. If you are interested in sponsorship please contact: **Sylvia Pizzini-Cantu at the Council office, 210-804-1155.**

The Real Estate Council of San Antonio

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